



# Employer-led Apprenticeship Solutions to Workforce Challenges

Steven Davis, Tapecon Inc. & Larkin Workforce Training Center



#SEMI\_FLEX



# Local Manufacturing Association Annual Meeting





## Aha Moment – Sector Based Employer Leadership



## Who is this guy?

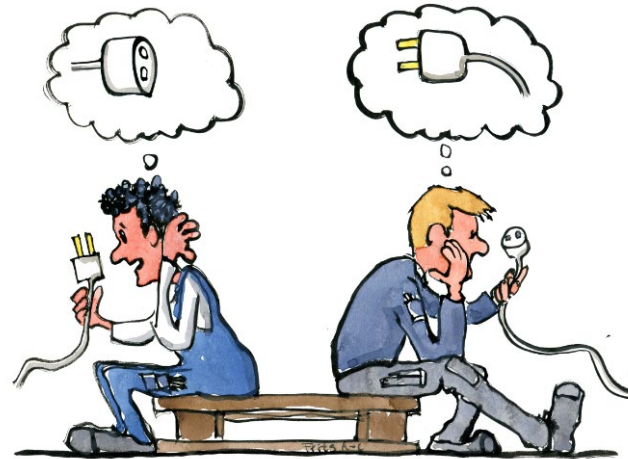


- Steve Davis
- Business:
  - President and Co-Owner, Tapecon Inc., [www.Tapecon.com](http://www.Tapecon.com)
- Community:
  - Buffalo and Erie County Workforce Investment Board
  - Buffalo Public Schools Career and Technical Education Industry Advisory Board
  - Chamber of Commerce Employ Buffalo Niagara Executive Committee
  - Co-Founder, Larkin Workforce Training Center (startup), [www.larkinwtc.com](http://www.larkinwtc.com)





# Employers in Silos: Recruitment Challenge



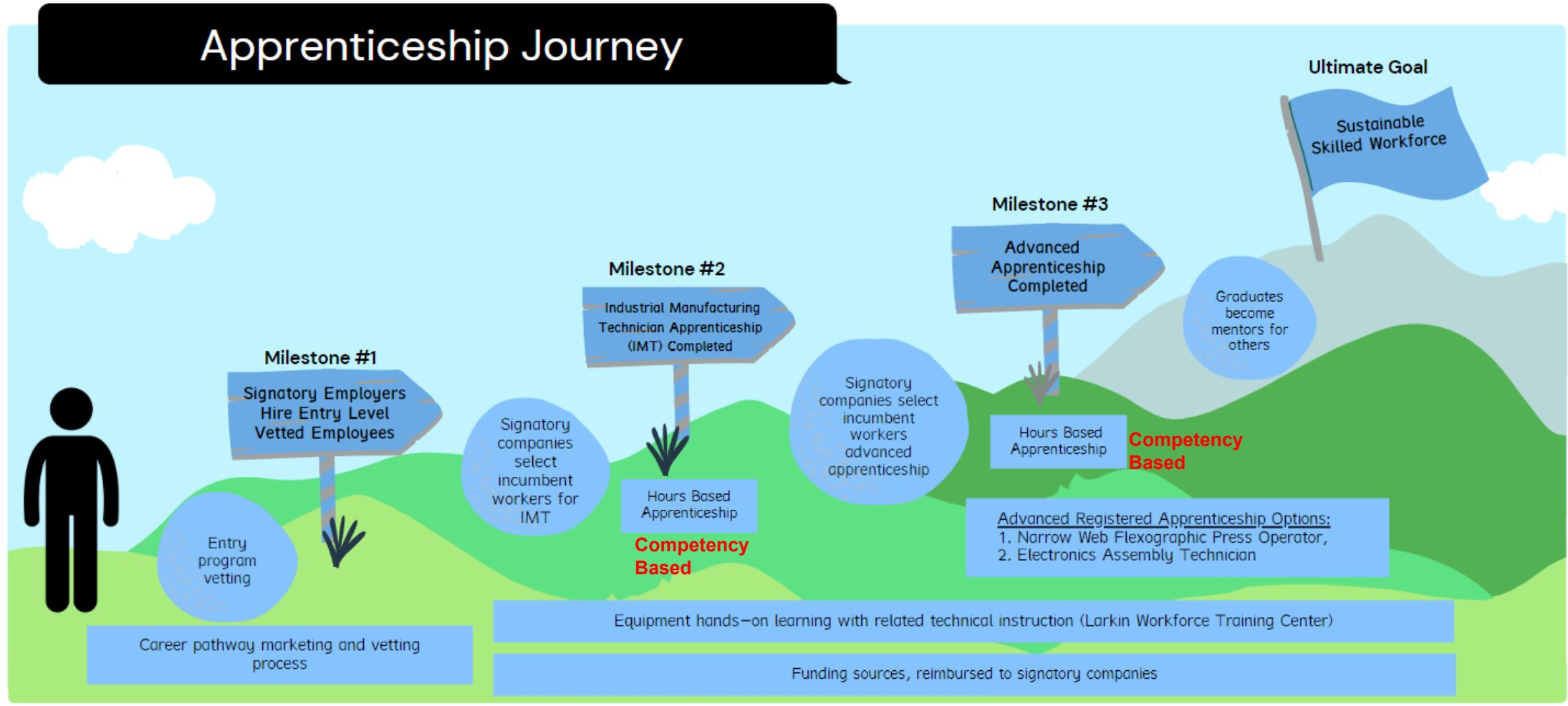
## Employers in Silos: Insufficient Internal Training

- Ineffective Incumbent Worker Training
- Lack of Awareness:
  - Workforce Investment Board (WIB) and Ecosystem Activity
  - Apprenticeship & Credentialing

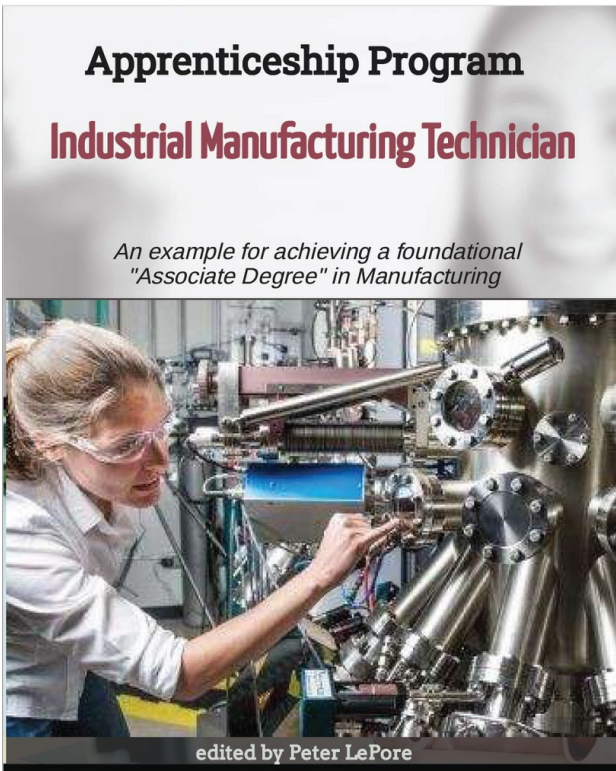




# State Registered Apprenticeship (Individual or Group)



## Foundation



## How-To Guide, \*Regional Ecosystem Dependent

1. Know your region and the players
2. Engage, understand, align
3. \*Find your **Sector Facilitator**
4. Form a regional sector-based council
5. Gather letters of support
6. Become apprenticeship ready
7. Sector-based promotion and negotiation with regional workforce ecosystem





## Group vs. Silo: “A rising tide raises all ships”



## Contact

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